

# FSG Organizational Chart

April 17, 2007

The Institute for Student Business Education (ISBE)

## Financial Services Group (FSG)

Divisions

**Education**

**Investment Research (IR)**

**Principal Investments (PI)**

Products

Introductory finance class  
Advanced topics seminars  
Career-builder seminars

Virtual trading competition  
Research reports

Management of ISBE's principal funds  
Proprietary research  
Fund prospectus

Management/Membership

### FSG Directors

Preside over all divisions of FSG, communicate with ISBE executive board, manage all strategic and related issues regarding all divisions

#### Associate Director, Education

Oversees the administration of classes, recruitment of instructors/students, construction of lesson plans, production of course materials, compilation of sustainable syllabi and course plans

#### Prospective Member

Upon successful completion of the introductory class, may seek admission into the Investment Research or Principal Investments divisions, or pursue further educational opportunities

#### Associate Director, Investment Research

Oversees the general administration of the division, compilation of weekly lesson materials, appointment of team leaders, recruitment of analysts, virtual trading, compilation of quarterly research portfolio. special events

#### Team Leader

Manages virtual portfolios, responsible for analyst research

#### Analyst

Writes research reports, participates in the quarterly mock trading competition

#### Associate Director, Principal Investments

Oversees the management of ISBE funds, production of proprietary research and fund prospectus, recruitment of analysts, accounting and reporting

#### Associate

Writes proprietary research reports, makes investment recommendations, executes trades

#### Analyst

Aids associates in writing research reports, assembles research portfolio and prospectus materials